

A family-owned business for three generations, Kodner Gallery is your most trusted name in fine art services.







In 1971, the late Martin Kodner of St. Louis established the legacy of one of the nation's most respected names in fine and rare art. Family-run and locally owned since its founding, Kodner Gallery continues this legacy under the direction of Martin's sons, Jonathan and David Kodner. Today, Kodner Gallery is recognized for its impressive and eclectic collections of fine art of the 19th, 20th and 21st centuries. Their proven expertise includes Impressionism, American Western, Regionalism, WPA, Ashcan Group, Hudson River as well as Post-War Modern and Contemporary paintings, drawings, rare prints, sculpture, decorative arts and antiquities.

Proudly serving the Saint Louis community for nearly 50 years.

- * Kodner Gallery provides a wide range of services for all client needs, including art advisory services, appraisals, consignment, direct purchase, collection development, restoration and framing consultation.
- * Kodner Gallery offers the highest level of consultation to collectors, corporations, and museums worldwide, including the Saint Louis Mercantile Library, The Boeing Company, Monsanto, the Saint Louis Art Museum, the Art Institute of Chicago, Buffalo Bill Historical Society, First Bank and the Saint Louis Science Center.
- * Kodner Gallery is proud to support local non-profit organizations such as American Parkinson Disease Association, Ranken Jordan Pediatric Specialty Hospital, Food Outreach, the Nine Network of Public Media, Opera Theatre of Saint Louis, the Foundation Fighting Blindness, HateBrakers and Love U 2 Pieces.
- * Kodner Gallery owns and presents *Trash or Treasure*, an educational and informational fine art, antiques and collectibles evaluation event that has benefited the Saint Louis community since 2003. Visit www.trashortreasureevents.com for more info.

Why Should You Choose Kodner Gallery Private Sales?

Trust

Trust is earned. Earned through years of proven service and an unwavering commitment to our client's needs. Kodner Gallery is a home-grown family business with a vested interest in the Saint Louis community since its founding nearly 50 years ago. Our respected name and established history has put us at the forefront of today's art market both locally and internationally. When acquiring or selling your valuable fine art assets, look to the experts at Kodner Gallery for the highest level of personalized service.

The Facts:

- * Many of the Auction Houses are not locally-run. Their out of state management may have little or no knowledge of or interest in the Saint Louis art and antiques marketplace.
- * Once fine art and antiquities are acquired by the Auction Houses, the best pieces are often cherry-picked and sent to their venues in other marketplaces. This removes the personal and local connection from the sale and takes valuable commerce out of the Saint Louis area. Through our network of private buyers globally, Kodner Gallery offers an unparalleled reach.
- Employee turnover rate is high at the Auction Houses. At Kodner Gallery, our Art Advisors are always directly available to you from initiation to completion of your sale or purchase.
- * Our Credentials: USPAP Certified, Appraisers Association of America (A.A.A.), New England Appraisers Association.

"With an unparalleled international reach, we offer the very best venue for those who wish to acquire or sell their fine works of art."

Confidence

Kodner Gallery has always offered the highest level of privacy and discretion. Our private sales allow our clients to acquire and sell their fine art assets without jeopardizing the integrity and value of their artwork. All of our sales information remains private and confidential for both the buyer and the seller. It is this attention to confidentiality that has made Kodner Gallery the choice of collectors, corporations, estates and trusts both locally and globally.

The Facts:

- * Auction sales are a matter of public record which can expose your personal business and, should your fine art fail to sell, dramatically decrease the chance for a successful sale in the future. All of our sales information remains private and confidential for both the buyer and the seller.
- * Public sales can expose your personal business. When buying, selling or consigning with Kodner Gallery, our client's personal and business information is always confidential.
- * Sending valuable fine art assets to auction is a risk. For that reason, many local trust and financial advisors choose not to take a chance with their fiduciary responsibilities and gamble their clients fine art assets at auction.





Integrity

Kodner Gallery has always sought to remove the "gray area" from the buying and selling process. To that end, Kodner Gallery guarantees the highest net amount to our consignors and does not charge commissions. We cover all miscellaneous charges and expenses so there are no deductions from our consignor's guaranteed net amount. Expenses for restoration, conservation, framing, insurance, packing and shipping are all covered.

The Facts:

- * Auction Houses charge both Buyer's Premiums (25% up to 28%) and Seller's Premiums (10% up to 25%). These premiums combined allow them to make up to 50% in commission fees from the sale of your artwork
- * Beware the miscellaneous hidden fees! Auction Houses charge consignors for insurance, illustration, photography and handling.
- ★ When an artwork is brought to the auction block, it is only offered for sale during a small window of time-often only 30-60 seconds.
- * In an auction setting, many circumstances including poor attendance, undervalued or overvalued estimates, poor advertising, bad weather and concerns regarding condition or authenticity can greatly affect the final outcome of the sale.
- ★ Auction Houses offer very limited guarantees. Kodner Gallery can stand behind the authenticity of every artwork you purchase for as long as you own it.

PLEASE CONTACT US FOR ALL OF YOUR APPRAISAL, TRUST OR ESTATE NEEDS

Free Verbal Evaluations Offered Daily



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